

October 2008

Dear CAHU Member:

THE TIME TO TAKE ACTION IS NOW

You are receiving this letter because we need YOUR help today. IN the past week legislation that would have done considerable damage to the health insurance industry in California was averted. If not for last minute vetoes by Governor Schwarzenegger we would have been out of business!!! The downfall of this legislation was in part, due to CAHU-PAC contributions to key legislators and projects important to the Governor. In short, three specific bills passed the state Assembly and Senate and were headed for law:

AB 1945 Individual Health Plan Rescission Bill -VETOED

SB 1440 85% Medical Loss Ratio Bill -VETOED

SB 840 (Kuehl) Single Payer Bill -VETOED

Make no mistake, each one of these bills would have severely hurt our industry and our livelihoods.

We live in challenging times. Today, CAHU-PAC dollars are working to keep you in business without interruption. But did you know that only 15% of CAHU membership carries the load for all of us?

As the election approaches, the Republicans currently have a handful seats in jeopardy, and if the Democrats succeed in capturing those seats they will have a 2/3 majority in the Senate and Assembly and can override the Governor's veto. We would be out of business right now if the Democrats had the 2/3 majority this year.

WE NEED EVERYONE'S HELP AND WE NEED IT NOW MORE THAN EVER. Go to www.cahupac.org and make a commitment of \$85 per month. That's what we need you to do. Be a part of the solution. Simply stated we need you to commit and we need it now.

GOOD NEWS

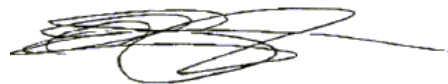
If you commit to be a Diamond Level contributor (\$85 per month) or make a one time \$1,000 contribution you will be eligible to attend our special Diamond event on October 22nd which I have highlighted on the back of this letter. We are sorry but we simply cannot invite non-Diamond contributors to this outstanding and entertaining program. Join the leaders in our industry by becoming a Diamond level contributor to CAHU-PAC. Go to www.cahupac.org and feel good about yourself, livelihood and our industry.

We need your commitment to fight the ongoing battles in Sacramento. We need your help to defeat legislation that will put us out of business. Help CAHU make a difference as we work with legislators of both parties in promoting the *Role of the Agent* in our health care delivery system. If you believe in what you do and if you value your income, commit a small fraction of it to protect what we earn. Go now to www.cahupac.org and select **Contribute Now!** *Thank you in advance for your support!*

Sincerely,



Chuck Trogdon
Co-Chairman



Barry Fisher
Co-Chairman

*CAFU PAC Diamond Events 2008-2009
Wednesday, October 22nd*

*Diamond Reception
Honors Contributors of \$1,000 or more
Cocktails & Hors D'oeuvres*

*Featuring Special Guests
Kelly Wright, Fox News
Senator David Cogdill, 14th District
Michael Dunn, Dunn Associates*

&

*Immediately Following
Double Diamond Brandy Reception
Cigars, Brandy, & Hors D'oeuvres in the garden
Honors Contributors of \$2,000 or more
Kelly Wright, Senator Cogdill and Michael Dunn*

*May 11th 2009
Diamond Reception
Sacramento, CA
Details & Special Guests to be Announced!*