



California Association of Health Underwriters Political Action Committee

P.O. Box 1071
Fresno, California 93714
Telephone: (559) 228-3524
Fax: (559) 227-1463
FPPC #: 892177

CAHU-PAC
2006-07 Executive Board

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January 8, 2007

Dear CAHU Member:

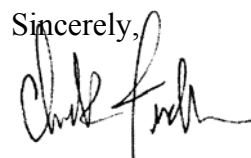
The Election is behind us....so how did we do?

If you look at the results from the CAHU perspective, we did very well indeed. CAHU-PAC made contributions to 75 different candidates and 9 committees for a total of nearly \$400,000 in contributions! We won close to 80% of the races where we made contributions. That's good use of our funds. Of course, it is the great work of Steven Lindsey, John Lovell and the Executive PAC board that all work as a team to make this happen. The biggest disappointment was the Lieutenant Governor race we so closely monitored, but that is politics! **WHAT DOES THIS MEAN?**

It is always nice to see the good results of our past efforts. Unfortunately, we are judged on what we can do in the future, and the future has some real challenges for us to conquer. Just when you thought it was over, we see three new Health Care proposals come out and all put our industry in jeopardy. The livelihood of the agent is once again in the crosshairs of politicians and regulators. Our past contributions got us to the table, and future contributions will provide the staying power we need to continue the fight.

Your ongoing and increased support is needed now more than ever. By plan, our PAC funds were depleted, and we need to start the rebuilding as soon as possible. The opposition to our industry will be coming at us in full force. If you are not currently contributing to the PAC, I am asking you to consider making monthly contributions. You decide what our efforts are worth, \$20, \$50, \$200 a month. What can you give to help insure your job? You decide. We need your participation. We need everyone to make a pledge to help our industry continue to thrive and to protect the role of the agent. Enclosed is a contribution form. You are also welcome to make an online contribution at www.cahupac.org.

Thank you in advance for your consideration.

Sincerely,


Chuck Trogdon
Chairman, CAHU PAC
www.cahupac.org